







HANDBOOK FOR GOODS AND SERVICES TAX (GST) FOR BUSINESSES

SALIENT FEATURES OF GST

ACCOUNTING FOR TAX

IMPLEMENTATION OF GST & BUSINESS PREPARATION



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Salient Features of GST

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Accounting For Tax

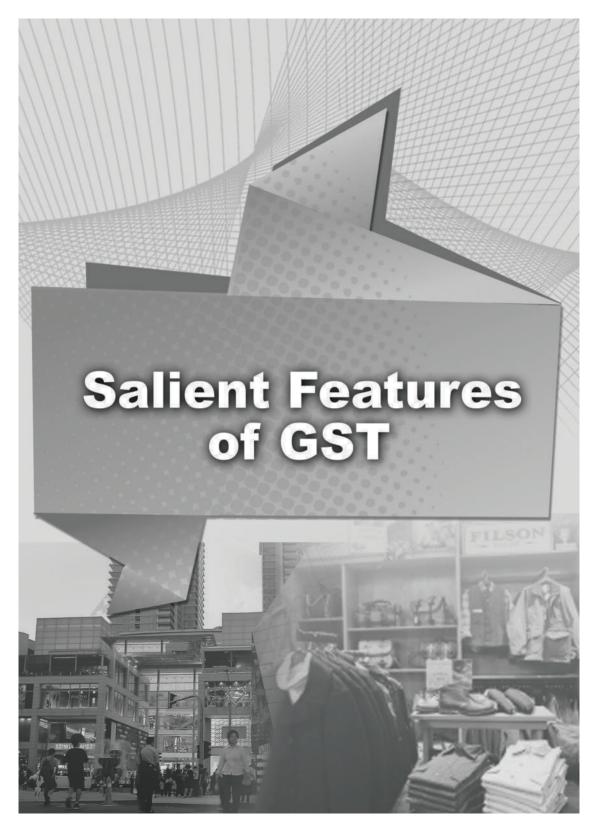
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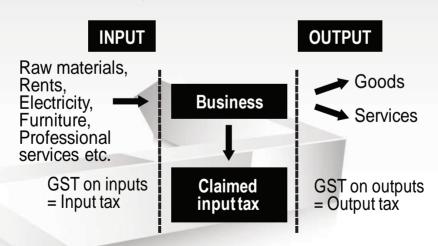
What is GST?



What is GST?

Basic principles of GST

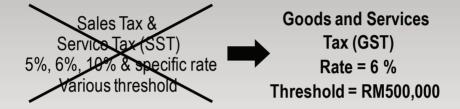
- A consumption tax in the form of value added tax
 - each stage of business transaction up to the retail stage of distribution
- Also known as Value Added Tax (VAT)
- GST incurred on inputs is allowed as a credit to the registrant
 - ✓ offset against output tax





What is GST?

• To replace current tax system



- GST is charged on goods and services that are
 - ✓ Supplied in Malaysia
 - ✓ Imports



Types of supply	Output tax	Input tax
Standardrated	6%	Claimable
Zero-rated	0%	Claimable
Exempted	No GST charged	Not claimable



HOW GST WORKS? - STANDARD RATED







Manufacturer



Wholesaler



Retailer



Consumer

Manufacturer claims back GST on input

Wholesaler claims back GST on input

Retailer claims back GST on input





HOW GST WORKS? - STANDARD RATED

Delivery / supply chain



Added Value: RM25 (Add GST: RM1.50)



GST Mechanism (standard rate)

 Tax computation on STANDARD RATED SUPPLY

Business Entity	Sales (RM)	Tax on Output (RM)	Tax on Input (RM)	Net Tax Paid (RM)
Supplier	10.00	0.60	0	0.60
Manufacturer	50.00	3.00	0.60	2.40
Wholesaler	70.00	4.20	3.00	1.20
Retailer	100.00	6.00	4.20	1.80
GST collected by the Government			6.00	

GST rate at 6% Final consumer pays RM106.00



Standard Rated Supply



STANDARD RATE



HOW GST WORKS? - ZERO RATED

GST AT 0%









Manufacturer



Wholesaler



Retailer



Consumer

Manufacturer claims back GST on input

Wholesaler claims back GST on input

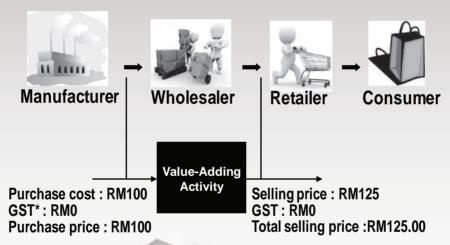
Retailer claims back GST on input





HOW GST WORKS? - ZERO RATED

Delivery / supply chain



Added Value: RM25



Zero rated supply





HOW GST WORKS? - EXEMPT







Supplier



Private hospital



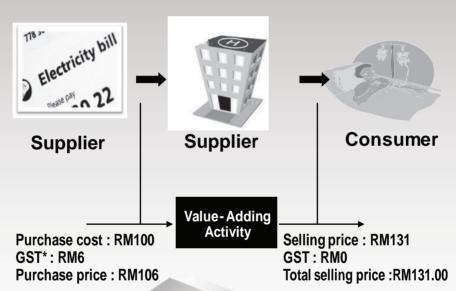
Consumer

Supplier claims tax paid on input Private hospital cannot claim tax paid on input





HOW GST WORKS? - EXEMPT Delivery/supply chain



Added Value: RM25



Exempt supply





HEALTH AND EDUCATION SERVICES



BUS TRANSPORTATION -school, express, stage



TOLLS



WATER TRANSPORTATION -ships, ferries and boats



TAXIS



RESIDENTIAL HOUSES

FINANCIAL SERVICES



RAIL TRANSPORTATION: KTM, ERL, LRT, Monorail



LAND FOR PUBLIC USE



Supply by Government

	Federal & State Government	Local Authority & Statutory Body	
Out of Scope	All supplies by Federal & State government	Supplies made in the regulatory and enforcement (R&E) functions Eg. Assessment rate collection, issuance of licenses, penalty	
Subject to GST	Supplies that have been directed by Minister in the GST (Government Taxable Supply) Order	Non R&E functions	
	Eg. Supply made by RTM, Prison Department	Eg. Business activities such as rental facilities, garbage collection and etc.	
Acquisitions	•Need to pay GST on their acquisitions •Relief on selected goods	Need to pay GST on their acquisitionsRelief on selected goods	

3

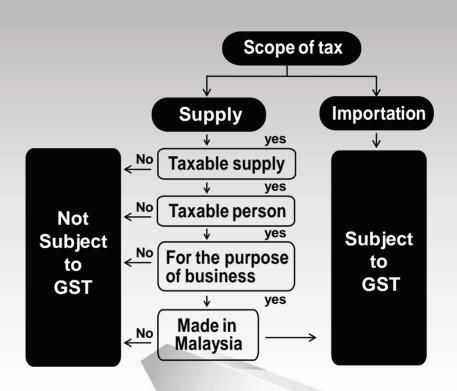
Basic Elements Of GST



Scope and charge

- GST is charged on
 - ✓ the taxable supply of goods and services
 - √ made by a taxable person
 - ✓ in the course or furtherance of business
 - √ in Malaysia
- GST is charged on the imported goods / services







Meaning of person

➤ Individual, corporation, Federal Government, State Government, statutory body, local authority, society, trade union, co-operative society, trust, partnership and any other body, organisation, association or group of persons, whether corporate or unincorporated

Scope

- Includes natural and juridical persons
- Individual, sole proprietor and partnership
- Company, club, association, society, co-operative, trade union, non profit body and unincorporated bodies
- ➤ Trust, trustee, executor, administrator and joint venture
- ➤ Federal Government, State Government, statutory body and local authority

Meaning of a taxable person

 A person who is or is required to be registered under GST



Supply

GST Act 2014

- Defines a supply as "all forms of supply"
- ➤ Includes imported services
- ➤ Done for 'consideration'
- Anything which is not supply of goods is supply of services
- > Does not include money



Supply

Supplies not subject to GST

- Cash donation or grants where a person does not get benefit
- ➤ Compensation or liquidated damages
- Disbursements, dividends, loan repayments or capital injection
- ➤ Transfer of business as a going concern
- Contribution to pension, provident or social security fund



Place of supply

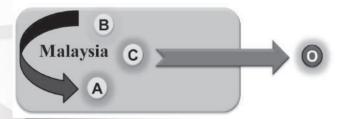
Place of supply

- To determine whether a supply is made in Malaysia or not
- Different rules for supply of goods and supply of services

Rules for supply of goods

Goods treated as supplied in Malaysia

- ➤ Sec.12(2) removal from a place in Malaysia to another place in Malaysia (local supply)
- Sec.12(3) removal from a place in Malaysia to a place outside Malaysia (export)





Place of supply

Goods treated as supplied outside Malaysia

- Sec.12(2) removal from a place outside Malaysia to another place outside Malaysia (out of scope)
- ➤ Sec.12(3) removal from a place outside Malaysia to a place inside Malaysia (import)





Place of supply of services

Sec.12(4) - Rules for supply of services

- Services treated as supplied in Malaysia if
 - ✓ The supplier belongs in Malaysia
- Services treated as supplied outside Malaysia if
 - The supplier belongs in a country other than Malaysia



Place of supply of services

Sec.14(1) - Supplier treated as belonging in Malaysia if: OTHER MALAYSIA COUNTRY **Business / Fixed** YES NO Supplier belongs in **Establishment** Malaysia YES Usual place of NO Supplier belongs in residence Malaysia **Business / Fixed** YES YES Supplier belongs in **Establishment** Malaysia if the supply of the business is most directly concerned with Malaysia



Place of supply of services

Business establishment

➤ Head office or principal place of business

Fixed establishment

➤ A branch or agency through which business is carried out

Usual place of residence

- ➤ For body corporate, the place of incorporation or legally constituted (registered office)
- ➤ For unincorporated body, the place where centre of administration is located
- ➤ For individual, where he sets up home with family and is in full time employment



Time of Supply

What is Time of Supply

- Refers to the time when a supply is made
- Often referred as the 'tax point'

Why is it important?

It determines when a taxable person should account for GST in the return



Time of Supply

Basic Tax Point

- Basic tax point for supply of goods
 - (a) At the time the goods are removed;
 - (b) At the time when the goods are made available
 - (c) At the time when the supply becomes certain or twelve months after the removal, whichever is the earlier.

Basic tax point for supply of services

At the time when the services are performed.

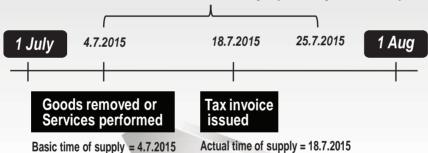


Time of Supply

21 days rule

■ If tax invoice is issued within 21 days after the basic tax point, then time of supply is the time of the tax invoice

Tax invoice issued within 21 days (last day 25.7.2015)

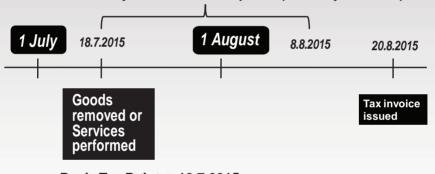




Time of Supply

If tax invoice is issued after 21 days, then time of supply will fall on basic tax point.

Period of 21 days from basic tax point (last day 8.8.2015)



Basic Tax Point = 18.7.2015

Actual time of supply = Basic Tax Point = 18.7.2015



Basic Elements Of GST

Time of Supply

Events before basic tax point

■ Time of Supply → when the payment is received or tax invoice is issued to the extent covered by the invoice or payment, whichever is earlier.





Basic Elements Of GST

Value of Supply

Value of supply (consideration in money)

Value of supply shall be taken to be an amount, with the addition of GST chargeable, equal to the consideration

Value = consideration (money) - GST portion

Tax Fraction = Rate in percentage / (100% + rate in percentage) = 6% / 106%

V = C - T

E.g. A sells printer to B and receives RM260
Value of supply = consideration - GST
= RM260 - (6% / 106% x RM 260)
= RM260 - RM14.72 = RM245.28

- GST = RM14.72
- VALUE OF THE PRINTER = RM 245.28



Basic Elements Of GST

Value of Supply

Value of supply (consideration not in money)

Value = open market value (OMV)

Value of imported goods

Value = value for customs duty + any customs duty paid + any excise duty paid

Value of imported services

Value = payment paid

Value of supply is not for consideration

Value = OMV of supply



gst.customs.gov.my





Liability to Register

- Any person who makes taxable supply of goods and services in Malaysia
- Registration is mandatory for businesses with turnover that has exceeded the prescribed threshold of RM500,000
- Calculation of turnover for registration is based on the total value of the taxable supplies for a 12 month period



The determination of threshold Taxable Turnover:

Includes

- ✓ Standard Rated Supplies
- ✓ Zero Rated Supplies
- ✓ Deemed Supplies such as private use, etc.

Excludes

- ✓ Exempt Supplies
- ✓ Sale of Capital Assets
- ✓ Imported Services
- ✓ Out of scope
- ✓ Designated areas



Notification of Liability & Application to Register

- To apply for registration within 28 days from the end of the month where taxable turnover exceeds or expect to exceed RM500,000
- Effective date of registration will be on the 1st day of the following month



Determination of taxable turnover

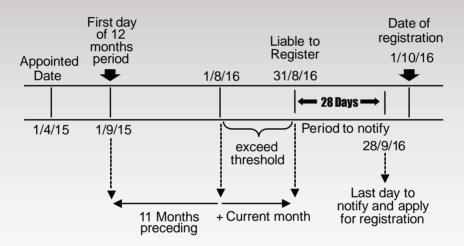
 Historical turnover (based on the total value of taxable supplies of the current month and the preceding 11 months)

<u>OR</u>

future turnover (based on the total value of taxable supplies of the current month and the next 11 months)

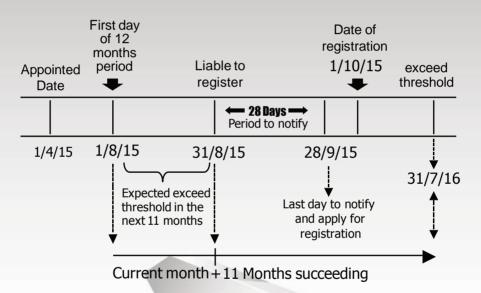


The determination of threshold <u>Historical Method illustration</u> (applicable after appointed date)





The determination of threshold Future Method illustration (applicable after appointed date)





Voluntary Registration

- Businesses below threshold may apply for voluntary registration
- Once registered must remain in the system for at least 2 years



Other types of registration

- ✓ Branches or divisional registration
- ✓ Group registration group of companies
- Registration for non-resident appointment of agent
- ✓ Joint venture registration petroleum exploration activity



Late Registration

- Effective date of registration for late registration is the date of application
- Subject to late registration penalty on number of days late
- Late registration penalty only applies with effective from 1.4.2015

Late Registration	Cumulative (RM)
Period (Days)	
1 – 30	1,500
31 - 60	3,000
61 – 90	4,500
91 – 120	6,000
121 – 150	7,500
151 – 180	9,000
181 – 210	10,500
211 – 240	12,000
241 – 270	13,500
271 – 300	15,000
301 – 330	16,500
301 - 360	18,000
Exceeding 360	20,000



Late Register penalty rates

Date exceeds threshold - 15th May 2017

Liable to register - 31st May 2017

Notification period - 1 to 28th June 2017

Effective date of registration - 1st July 2017

Apply for registration - 1st January 2018

Late registration period:

1st July to 31st Dec. (184 days)

Late registration penalty:

RM10,500.00



As a registered person, what are my responsibilities?

- Must comply with the requirements under the GST legislation as follows:
 - i) Account for GST on taxable supplies made and received
 - Submit GST return (GST-03) and pay tax not later than the last day of the following month after the taxable period;
 - iii) Issue tax invoice
 - iv) Inform Customs of the cessation of business within thirty days from the date of business cessation
 - Inform Customs on any changes of address, taxable activity, accounting basis and taxable period; and
 - vi) keep **adequate records** of business transactions relating to GST in the National or English language for seven years.



INQUIRY





INQUIRY

Customs Call Centre (CCC)
Monday to Friday (8.30a.m-5.00pm)

Tel: 03-78067200 Fax: 03-78067599

Email: ccc@customs.gov.my

GST Hotline
Monday to Friday (8.00a.m-5.00pm)

Tel: 1-300-888-500

: 03-8882 2111 / 2222 / 2608

3 GST Portal gst.customs.gov.my





Charging Output Tax



Scope and charge

- GST is charged on
 - ➤ the taxable supply of goods and services
 - ➤ made by a taxable person
 - > in the course or furtherance of business
 - ➤ in Malaysia
- GST is charged on imported goods



GST charged on

- taxable supplies (sales of goods / services)
- > deemed supplies
 - disposal of business assets
 - private use of business asset
 - imported services
 - goods sold in satisfaction of a debt
 - gifts costing more than RM 500



Supplies which may not subject to GST

- cash donation or grants where a person does not get benefits
- compensation or liquidated damages
- disbursements, dividends, loan repayments or capital injection
- transfer of going concern
- contribution to pension, provident or social security fund
- supplies by any society or similar organisation
- supplies excluded from input tax credit



What is Tax Invoice?

A tax invoice is a document containing certain information about the supply that has been made and it is <u>similar to a commercial invoice</u> except for some additional information such as details of registered person and supply, GST rate and the amount of GST payable.

Importance of a tax invoice:

- may trigger the time of supply for a transaction.
- primary evidence to support a customer's input tax claim.
- determine when he may claim his input tax.
- determine which supplies made by him should be included in a particular taxable period



Issuance of Tax Invoice

- Tax invoice shall be issued by every registered person who makes any taxable supply in the course or furtherance of any business in Malaysia
- Tax invoice can be issued to the customer either:
 - ✓ Hard copy
 - ✓ Electronic
- May be issued within 21 days after supply has taken place (Time of supply)
- Containing prescribed particulars



Tax Exclusive

Refers to the amount of GST paid as shown in tax invoice with separate GST amount.

Example:

Assume you sell an oven at RM1,000.

GST = Price x Rate of Tax

 $= RM1,000 \times 6\%$

= RM60

Charge customer RM1,000 + RM60 (GST) = RM1,060 and remit RM60 to Customs



Tax Inclusive

- In retail business, it may be more practical to treat the sum of money received from your customer (consideration) as inclusive of GST.
- The tax invoice should still show the GST as a separate amount, and you can state the GST inclusive prices and indicate with the words 'price inclusive of GST'

Example:

Assume you sell an oven at RM1,000.

GST = Price x Tax Fraction

 $= RM1,000 \times 6/106$

= RM56.60

Charge customer RM1,000 and remit RM56.60 to Customs



Tax Fraction

- Tax fraction is the GST amount of the consideration.
- The calculation of the tax fraction is as follows:

Example:

Assuming your consideration is RM100.

GST =
$$\frac{GST \text{ rate}}{100\% + GST \text{ rate}}$$
 x consideration
= $\frac{6\%}{100\% + 6\%}$ x RM100
= RM5.66



Types of tax invoice when making taxable supplies

- full tax invoice
- simplified tax invoice
- self-billed invoice



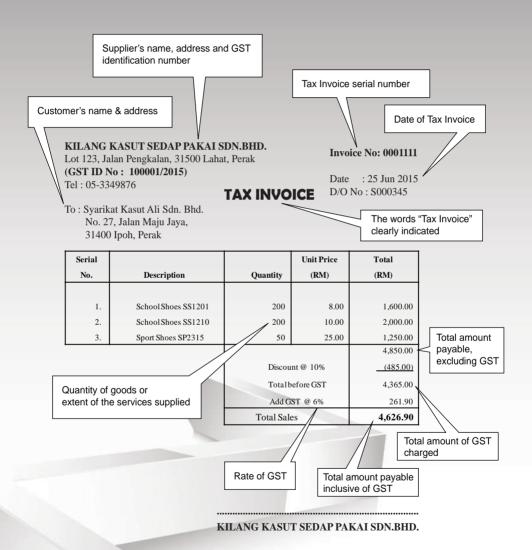
Tax Invoice - Full Tax Invoice

The following particulars are required in the full tax invoice;

- (a) the words "tax invoice" in a prominent place;
- (b) the tax invoice in serial number;
- (c) the date of issue of the tax invoice;
- (d) name of supplier, address and GST identification number;
- (e) the customer's name (or trading name) and address;
- (f) a description sufficient to identify the goods or services supplied
- (g) for each description distinguish the type of supply for standard rate, zero rate and exempt, the quantity of goods or the extent of the services and amount payable, excluding GST;
- (h) any discount offered;
- (i) the total amount payable excluding GST, the rate of tax and the total tax chargeable shown as a separate amount;
- (j) total amount payable including the GST charged; and
- (k) any amounts referred to (i) and (j) must be expressed in Malaysian currency.



Example of Full Tax Invoice



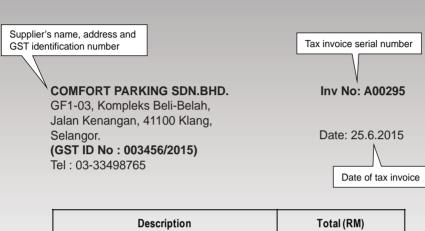


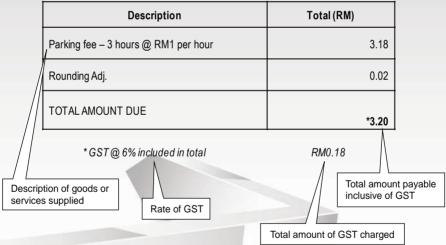
Tax Invoice - Simplified Tax Invoice

- A tax invoice which exclude certain prescribed particulars in full tax invoice as approved by the Director General due to the nature of the business
- Upon request in writing to DG
- This type of invoice is used by retailers who normally generate large volume of invoices daily to end consumers e.g. supermarkets, restaurants, petrol kiosks and other point of sales outlets.
- Can take the form of an invoice, receipt, voucher or any other similar document, as long as it has all the required information of a simplified tax invoice



Example of Simplified Tax Invoice





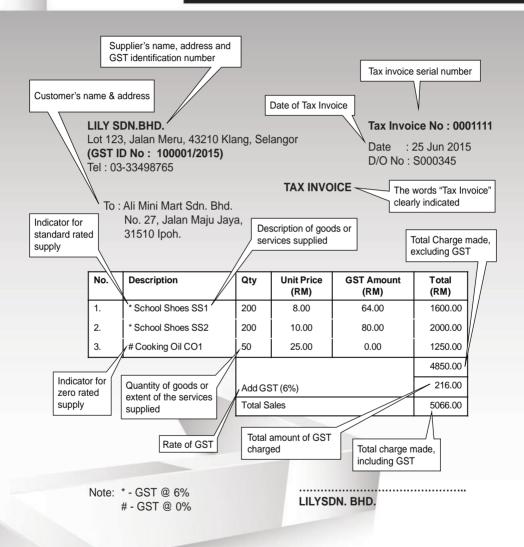


Tax Invoice - Mixed Supplies

- A supplier may make exempt, zero rated and/or standard rated supplies simultaneously to the same customer.
- Issues one invoice to document such transactions.
- The tax invoice issued must clearly distinguish the taxability of the supplies (exempt, zero rated or standard rated) made.
- Indicate separately the applicable values and the GST rate charged (if any) on each supply.



Example of Full Tax Invoice - Mixed Supplies





Example of Simplified Tax Invoice - Mixed Supplies

Supplier's name, address and GST identification number AGRO SHOPPING CENTRE SDN BHD DESA PINGGIRAN PUTRA, SG. MERAB TEL: 03 - 8896XXXX FAX: 03 - 896XXXX GST Reg. No Tax invoice serial number Date: 30/7/2015 15:35:45 Date of Tax Invoice No: V001619 Tax Invoice Indicator for standard rated 3.90 IKAN BILIS CRACKER [PACK] 3.90 vlagus 010611 Description PRINGLES SC 182G [PCS] 6.90 6.90 of goods 001002 or services supplied **SUGAR** 1.45 2.90 Ζ 123235 Rate of GST Item Count Indicator for Total Sales Inclusive GST @ 6% 13.70 zero rated supply Rounding Adjustment 0.00 Cash 14.00 Balance 0.30 Total amount payable including **GST GST** analysis Goods Tax S = 6%10.19 0.61 7 = 0%2.90 0.00 Print : 30/7/2015 Total amount of GST charged Salesperson : Amin



Tax Invoice - Self - billed Invoice

- Recipient is allowed to issue self-billed invoice for supply in his possession if
 - ✓ the value at the time of supply is not known by the supplier;
 - ✓ the recipient and the supplier are both registered persons;
 - ✓ both agree in writing; and
 - ✓ both agree that no tax invoice will be issued by the supplier.



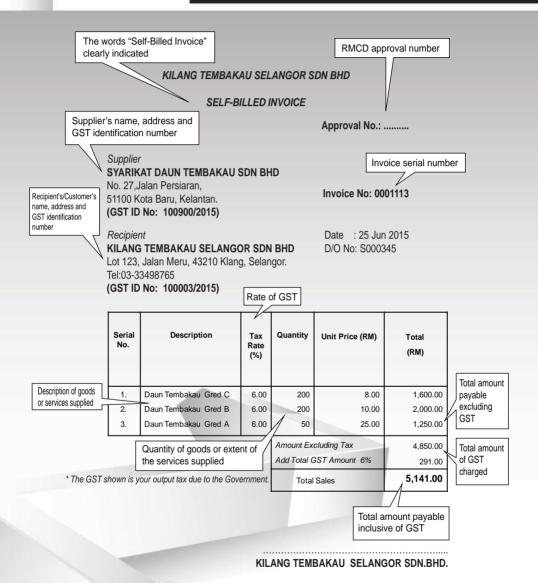
Tax Invoice -Self - billed Invoice

The following particulars are required in the self-billed invoice;

- a. the supplier's and recipient's names, addresses& identification numbers;
- b. the words "self-billed invoice" in a prominent place;
- c. the invoice serial number;
- d. the date of issue of the invoice:
- e. the reference number of Director General's approval;
- f. a description sufficient to identify the goods or services supplied
- g. for each description distinguish the type of supply for standard rate, zero rate and exempt, the quantity of goods or the extent of the services and amount payable, excluding GST;
- h. any discount offered;
- the total amount payable excluding GST, the rate of tax and the total tax chargeable to be shown separately;
- j. total amount payable including the GST charged; and
- k. any amounts referred to (i) and (j) must be expressed in Malaysian currency.



Tax Invoice - Self - billed Invoice





Tax Invoice - Foreign Currency

Invoice in a Foreign Currency:

If the amount of the supply stated in a tax invoice is in foreign currency, the following particulars in the tax invoice have to be converted into Ringgit Malaysia (RM) for GST purposes:

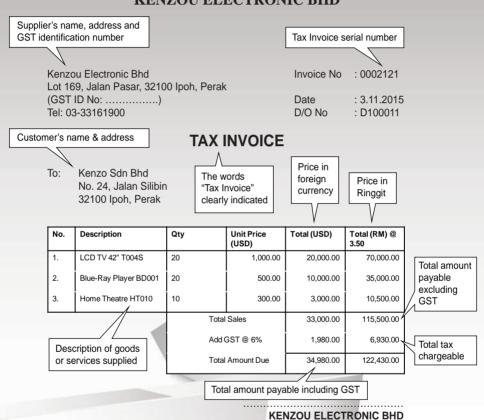
- a. The amount payable before GST;
- b. The total GST chargeable; and
- c. The total amount payable (including GST).

The foreign currency is converted into Ringgit Malaysia by using the selling rate of exchange prevailing in Malaysia at the time when the supply takes place.



Tax Invoice - Foreign Currency

KENZOU ELECTRONIC BHD





Tax Invoice - Pro forma Invoice

- ➤ A pro forma invoice is not regarded as a tax invoice.
- ➤ You can only claim input tax in your GST return if you have a proper tax invoice.
- ➤ Your supplier should give you a proper tax invoice for claiming input tax.

2 Entitlement of Input Tax



Entitlement To Claim Input Tax

Entitled to claim input tax if he is making a taxable supply and satisfies the following:

- input tax has been incurred;
- input tax is allowable;
- he is a taxable person;
- goods or services acquired for business; and
- made in Malaysia



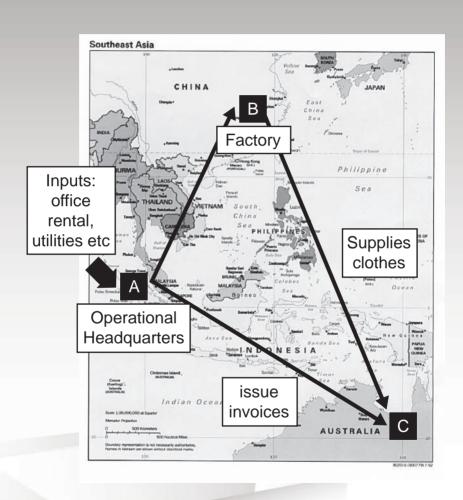
Allowable Input Tax

Supplies

- > taxable supplies
 - standard rated or zero rated supplies
 - disregarded supplies (supplies within group, supplies made in warehouse, supplies between venture operator and venturers and supplies between toll manufacturer and overseas principal)
- supplies made outside Malaysia which would be taxable supplies if made in Malaysia



Supplies Made Outside Malaysia





Allowable Input Tax

Incidental exempt financial supplies

- deposit of money
- exchange of currency
- > holding of bonds or other debt securities
- transfer of ownership of securities
- provision of loans, advance or credit to employees or connected persons
- assignment of provision of trade receivables
- holding or transfer of trust unit
- hedging of interest, commodity, utility or freight risk



Incidental Exempt Financial Supplies

Special tax treatment does not apply to:

- commercial or investment bank or money broker
- development financial institutions or money lenders
- ➤ Insurance/takaful company
- > stock or futures brokers
- > pawn broker or hire purchase companies
- > Credit, charge or debit card companies
- investment or unit trust or venture capital company



Non Allowable Input Tax

Blocked input tax

- ➤ The supply or importation of a passenger motor car, and goods and services related to maintenance of car
- ➤ The hiring of a passenger motor car





Club subscription fee

any joining fee, subscription fee, membership fee, transfer fee or other consideration charged by any club, association, society or organization established principally for recreational or sporting purposes or by the transferor of the membership or such club, association, society or organization





medical and personal accident insurance





Medical expenses

➤ any medical or dental expenses to any person employed by a taxable person but exclude expenses incurred under the provisions of the Employees' Social Security Act 1969 and the Workmen's Compensation Act 1952 to any workman employed by him where such expenses is obligatory under the Act or any other collective agreement under the Industrial Relations Act 1967





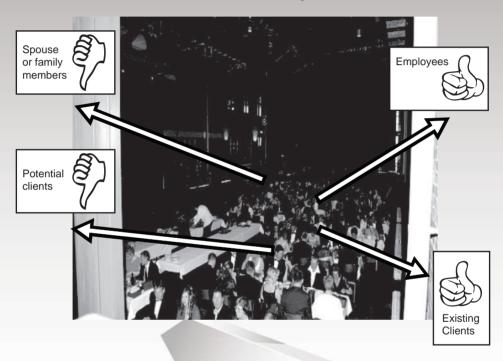
Family benefits

➤ any benefits (including hospitality of any kind) provided by the taxable person for the benefit of any person who is the wife, husband, child or relative of any person employed by the taxable person for the purposes of any business carried on or to be carried on by the taxable person





Entertainment expenses





Criteria To Claim Input Tax

Must hold valid document:

- > tax invoice
- ➤ tax invoice issued by approved person for Flat Rate Scheme
- ➤ Customs No 1 for imported goods
- ➤ Customs No 9 for goods removed from bonded warehouse
- document to show claimant pays imported services



Criteria To Claim Input Tax

- For the purpose of claiming ITC :
 - ✓ simplified tax invoice can be used to claim input tax.
 - ✓ But an approved tax invoice without the name and address of the recipient, the allowed input tax amount claimable is RM30 or less.
 - ✓ Therefore, request for a tax invoice with name and address of the recipient to enable him to claim the full input tax if it is more than RM30.



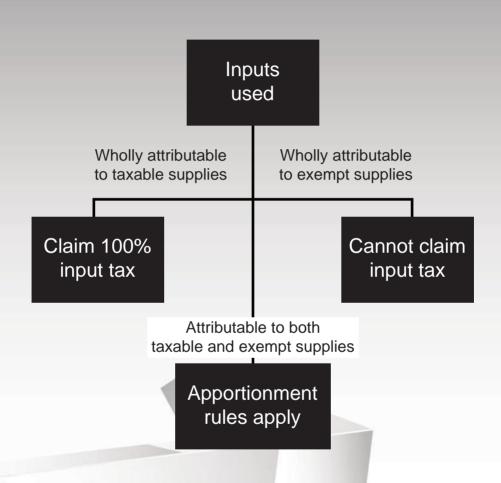
Criteria To Claim Input Tax

- tax invoice in the name of taxable person
 - ➤ not in the name of third party such as employees or directors
- tax invoice is lost
 - > get certified copy
- no matching of input to output
 - can claim input tax if holds valid document



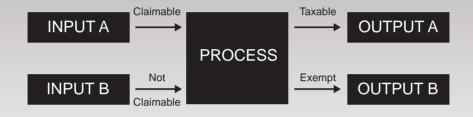
- No apportionment if can attribute wholly
 - full input tax if wholly attributable to taxable supplies
 - no input tax if wholly attributable to exempt supplies
- Apportionment rules
 - ➤ applicable when goods and services are used for both taxable and non-taxable







DIRECT ATTRIBUTE



INDIRECT ATTRIBUTE - Apportionment





Mechanism for input tax apportionment

Turnover-based method as a standard method for apportioning any residual input

Taxable portion =
$$\frac{\text{Value of taxable supplies}}{\text{Value of all supplies}}$$

round up or down to the nearest two decimal places

Input tax claimable = Taxable portion X Residual input tax



Supplies excluded from standard method

- ➤ disposal of capital goods
- > incidental exempt financial supplies
- ➤ supplies of imported services



Example:

Taxable supplies = RM300,000 - exclusive of tax

Exempt supplies = RM250,000 _

Residual input tax = RM8,000

Taxable portion = $\frac{RM300,000}{RM300,000 + RM250,000} X 100\%$

= 54.5454%

= 54.55% (2 decimal places)

Input tax claimable = 54.55% X RM8,000

= RM4,364



Standard method

- must reflect correct proportion to which the inputs are put to use
- ➤ if does not reflect correct proportion, use alternative methods
 - floor space method
 - transaction based method
 - input base method
 - cost centre accounting method
 - employee time method
- use of alternative methods requires prior approval



Example:

A finance company Arbus Sdn Bhd. deals in taxable leasing and exempt personal loans services. The value and number of transaction of taxable and exempt supplies are as follows:

Activities	No. of Transactions	%	Value (RM)	%
Leasing agreements entered into	75	60	750,000	42.86
Personal loans entered into	50	40	1,000,000	57.14
TOTAL	125	100	1,750,000	100



Mechanism for input tax apportionment

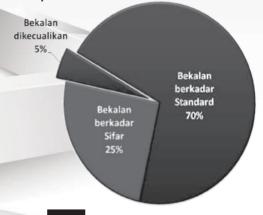
- an initial apportionment for the taxable period
- adjustment to the initial apportionment must be made annually to reflect change of use (partial exemption)
- ▶ if value of capital assets is RM100,000 or more, require to make capital goods adjustments to reflect change of use of capital goods





De Minimis Limit

- Exempt input tax can be recovered in full if the total value less than a prescribed amount
- Prescribed amount of de minimis limit
 - ✓ total value of the exempt supplies does not exceed
 - an average of RM5,000 per month and
 - not exceeding 5% of the total value of total supplies (all taxable and exempt supplies) made in that period





De Minimis Limit

Example 1:

A manufacturing company provides transport to it workers bus and charges their employees on the services given.

Activity	Taxable	Exempt	%
Value (RM)	150,000	4,000	2.6

Full recovery of input tax



De Minimis Limit

Example 2:

A manufacturing company provides bus transportation to its workers and charges them.

Activity	Taxable	Exempt	%
Value (RM)	500,000	10,000	2.0

Full recovery of input tax are not allowed, have to apply apportionment rule on ITC

lesidual nput Tax	Taxable Supplies	Exempted Supplies	ITC Claimable	Total Input Tax
RM500	RM500,000	RM10,000	98%	RM490.00

Credit Note



Credit Note

Issuance of Credit Notes

- Credit notes are issued by a supplier when the price for a supply is reduced after a tax invoice was issued, e.g. reduction in price because of lower quality and credit note issued
- Shall make declaration in the GST return (return amendment) in the taxable period in which the credit note was issued



Adjustments - Credit note

Adjustments due to credit note issued

- Supplier, already accounted for output tax, reduces output tax in the return for the taxable period in which the credit note was issued
- Buyer, already claimed input tax, reduces input tax in the return for the taxable period in which he received the credit note



Credit Note

Example:

Goods sold on 20/7/15 by company A to company B, amount RM 1,000 plus GST 6%. Goods returned on 10/8/15 to company A, amount RM 200 plus GST 6%. Credit note issued on 25/8/15 by company A.

Company A (Seller)

Jul 2015 (Return)

Output tax : RM1000 x 6% = RM60

Aug 2015 (Adjustment)

Decrease Output tax: RM 200 x 6%

= RM 12

Company B (Buyer)

Jul 2015 (Return)
Input tax – RM1000 x 6% = RM60
Aug 15 (Adjustment)
Decrease Input tax – RM200 x 6%
= RM 12

OUTPUT TAX



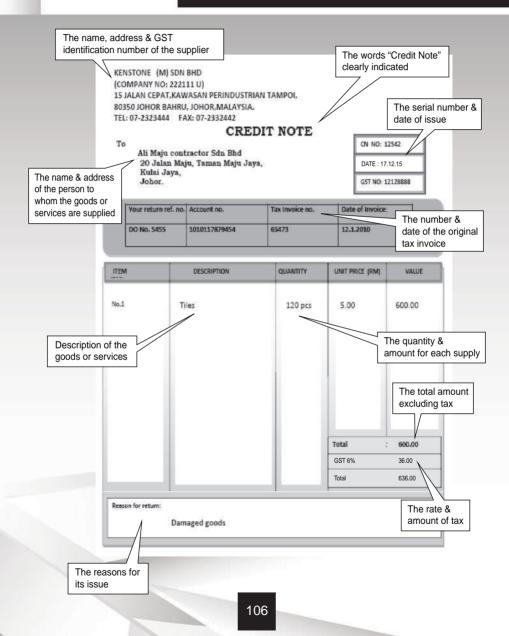


*Monthly taxable period

Adjust by declaring the related output & input in form GST - 03



Credit Note



5 Debit Note



Debit Note

Issuance of Debit Notes

- Debit notes are issued by a supplier when the price for a supply is increased after a tax invoice was issued, e.g. wholesaler wrongly charging retailer a lower price
- Shall make declaration in the GST return (return amendment) in the taxable period in which the debit note was issued.



Adjustments - Debit note

Adjustments due to debit note issued

- supplier has to increase output tax in the return for the taxable period in which the debit note was issued
- buyer has to increase input tax in the return for the taxable period in which he received the debit note



Debit Note

On 20/10/15, ABC Ent. issued a tax invoice to Maju Sdn. Bhd for RM10,000 inclusive GST 6%

In October taxable period for that particular transaction:

- ABC Ent. accounts output tax of RM600 [i.e. RM10,000 x 6%]
- Maju Sdn.Bhd claimed an input tax of RM600 [i.e. RM10,000 x 6%]

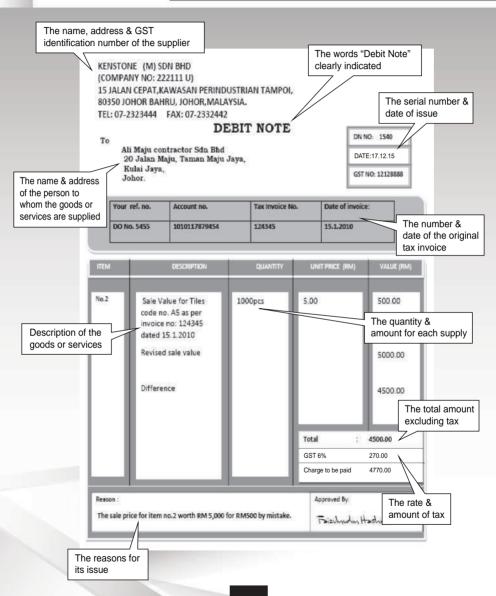
On 10/11/15, ABC Ent. raised a debit note for the amount of RM 1,000 plus GST 6%.

In November taxable period,

- ABC Ent. has to make an adjustment by increasing the output tax by RM60 [i.e. RM1,000 x 6%]
- Maju Sdn.Bhd has to make an adjustment by increasing the input tax by RM60 [i.e. RM1,000 x 6%]



Debit Note

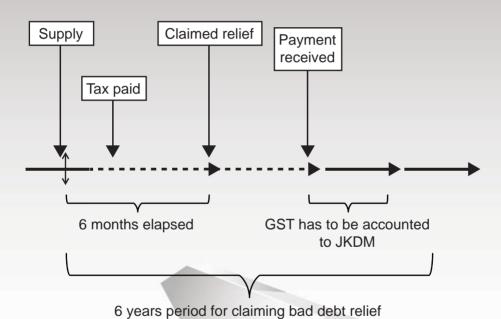


6 Bad Debt



Bad Debt

Concept:





Bad Debt Relief

entitle to relief on bad debts if the taxable person has not received any payment or part of payment in respect of the taxable supplies

Conditions to apply relief

- ✓ GST has been paid
- ✓ has not received any payment or part payment 6 months from the date of supply or the debtor has become insolvent before the period of 6 months has elapsed
- ✓ sufficient efforts have been made to recover the debt
- Shall make adjustment in the GST return for bad debt relief claim



Adjustments due to bad debts

- supplier is entitled to bad debts relief
- supplier claims as input tax in the return for the taxable period in which the bad debts are given relief
- input tax amount to be claimed is computed as follows:

input tax =
$$\frac{A1}{B}$$
 x C

where

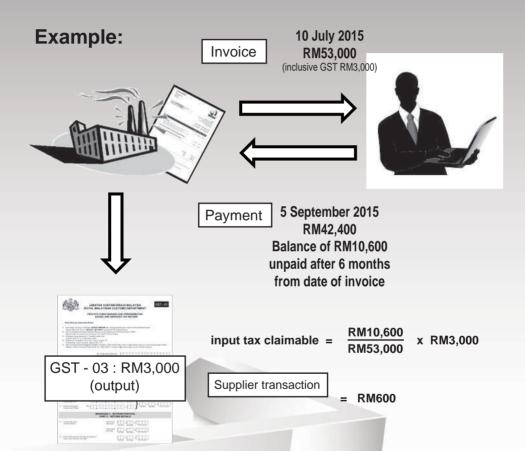
A1 is the payment not received in respect of the taxable supply

B is the consideration for the taxable supply

C is the tax due and payable on the taxable supply

buyer account as output tax in the return for the taxable period in which the bad debts are given relief







If buyer who is a taxable person fails to pay his supplier the consideration (wholly / part) on the supply after the period of six months:-

- Need to account for GST on the outstanding amount owed to the supplier, if already claim the input tax
- Deemed to be his output tax (RM600 in the previous example)
- Account the output tax in the taxable period after the period of six months in his GST Return
- If he had ceased to be a registered person and had claim the input tax, account the tax in GST-03 form



Bad Debt Recovery

Adjustments due to payment received in respect of bad debts

- customer makes payment in respect of bad debts (relief has been claimed by supplier)
- supplier accounts as his deemed output tax in the return for the taxable period in which the payment is made
- output tax amount to account

output tax =
$$\frac{A2}{B}$$
 x C

where

A2 is the payment received in respect of the taxable supply B is the consideration for the taxable supply C is the tax due and payable on the taxable supply

 customer account as input tax in the return for the taxable period in which the payment is made



Bad Debt Recovery

SUPPLIER

Based on the earlier example:

On 5 March 2016, the customer pays RM8,000. The balance of RM2,600 is still unpaid.

output tax to be accounted =
$$\frac{RM8,000}{RM53,000} \times RM3,000$$

= RM452.83



Bad Debt Recovery

Customer

Allowed to claim the RM452.83:-

- If he is a Registered person claim as input tax in GST Return (GST-03)
- If he ceased to be a registered person claimed input tax by amending GST-03



Taxable Period

- Regular interval period where a taxable person accounts and pays GST to the government
- To determine at the time when the GST registration is approved
 - ✓ quarterly basis
 - for businesses with annual turnover not exceeding RM5 million
 - ✓ monthly basis
 - for businesses with annual turnover exceeding RM5 million
- A taxable person may apply in writing to Director General for other taxable period



Last day for filing return

- Not later than the last day of the month following after the end of the taxable period
- Late filing return commits an offence and be liable to a fine not exceeding fifty thousand ringgit or to imprisonment not exceeding 3 years or to both

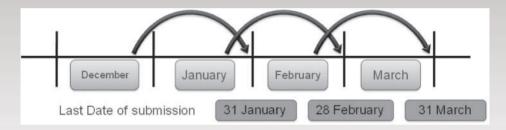
Last day to pay tax

 Not later than the last day on which he is required to furnish the return

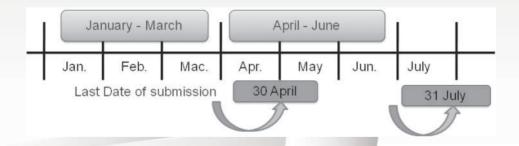


When to submit GST Return and pay tax

monthly taxable period

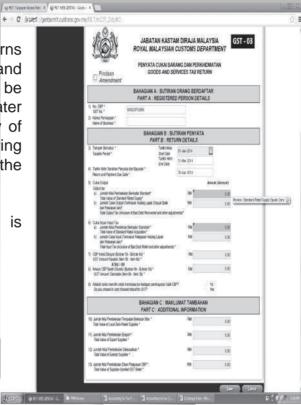


> quarterly taxable period





- GST returns (GST-03) and payments must be submitted not later than the last day of the month following the end of the taxable period
- Electronic filing is encouraged



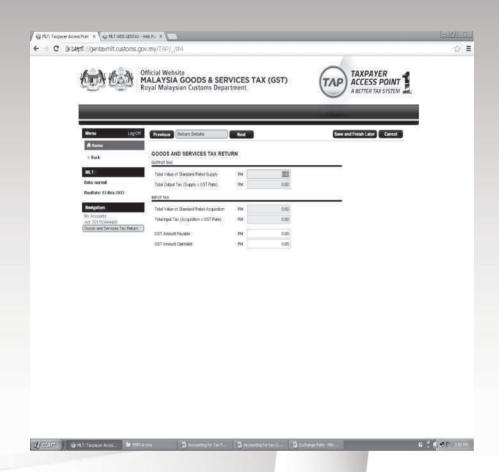




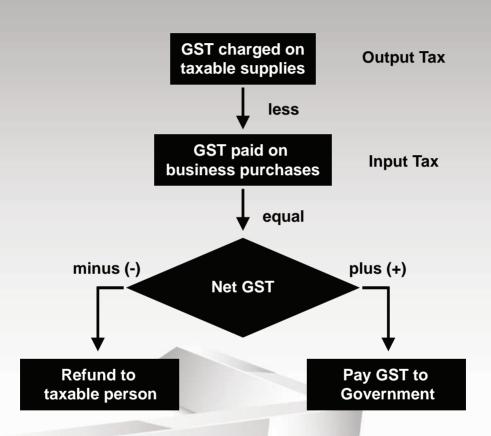














5a

Example (payment):

Calculation of c	output tax
------------------------------------	------------

Value of taxable supplies made
 RM1,000,000

• Output tax RM 60,000 5b

Calculation of input tax

Value of taxable supplies received RM 600,000 6a

• Input tax RM 36,000 6b

Net tax payable/refundable

GST payable (5b – 6b) RM 24,000 7

• GST refundable (6b – 5b)



Example (refund):

Calculation	of output tax
-------------------------------	---------------

Value of taxable supplies made

RM1,000,000

5a

Output tax

RM 60,000

5b

Calculation of input tax

Value of taxable supplies received

RM1, 600,000

6a

Input tax

RM 96,000

6b

Net tax payable/refundable

• GST payable (5b – 6b)

• GST refundable (6b – 5b)

RM 36,000

8

7



- Bahasa Malaysia or English
- 7 years
- can be kept in soft or hard copy
- to be kept in principal place of business



Failure to Keep Records

- Any person who contravenes Section 36 GST Act 2014, commits as offence and shall, on conviction, be liable to a fine:
 - ✓ not exceeding fifty thousand ringgit; or
 - ✓ to imprisonment for a term not exceeding three years; or
 - ✓ to both.



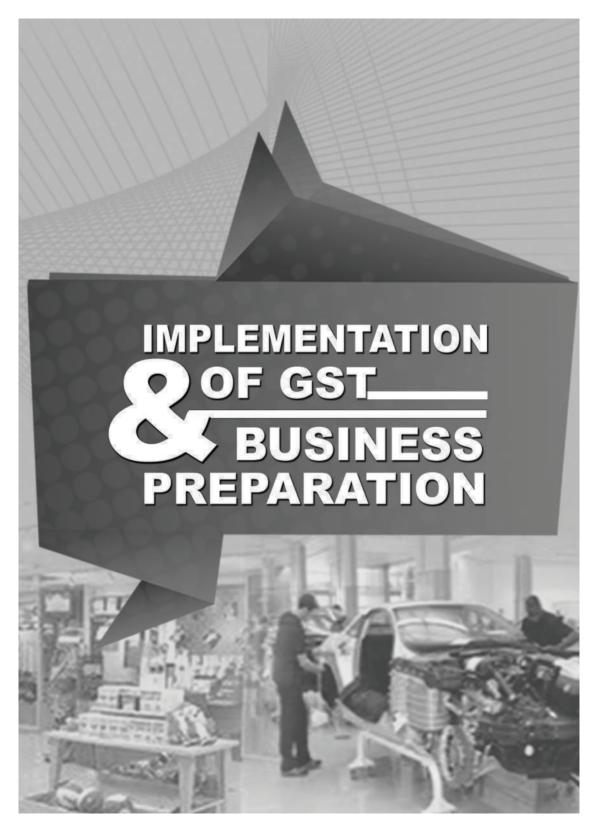
- Records relating to registration
 - ✓ SSM records Form A, B, C, 8,9 and etc.
- Records relating business activities
 - ✓ tax invoices, invoices, receipts,
 - ✓ debit note, credit note
 - ✓ delivery order, purchase order
 - ✓ Bank slip, bank statement, voucher and etc.
 - ✓ Contract, agreement
- Records relating to accounting (hard copy)
 - ✓ Financial statement Profit & Loss, Balance Sheet, Trial Balance
 - ✓ Account payable, account receivable, General ledger, Sales, Purchase, stock, cash and etc.



- Records relating to taxation
 - ✓ Customs forms K1, K2, K9 and etc
 - ✓ GST GST returns, registration and etc.
 - ✓ GST adjustment sheet
 - ✓ Income tax declaration
- Records relating to electronic form
 - ✓ Accounting software manual
 - ✓ Accounts chart, access code, program documentation
 - ✓ Audit trail
 - ✓ Purchase, Sales, GL Listing (e.g standard, exempt, disregard, out of scope, deemed supply etc)
 - ✓ GAF File (GST Accounting Software)
 - ✓ Management Information Report (MIS) report
 - ✓ Other data / records keep in accounting / business software

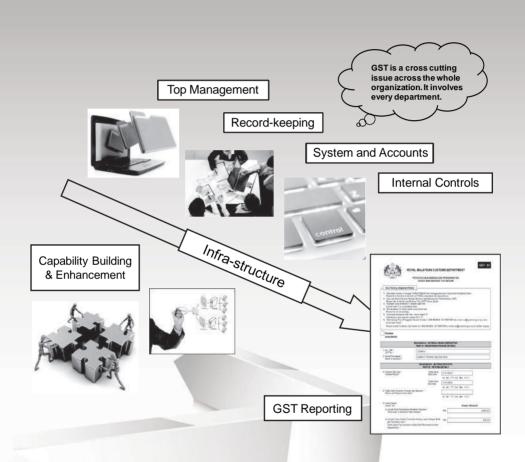


- Methods of Preserving Records
 - ✓ The taxable person must keep the original documentation.
 - ✓ Where the record is in an electronic form, the record shall be kept in such a manner as to enable the record be readily accessible and convertible into writing.
 - ✓ When the record is originally in a manual form and is subsequently converted into an electronic record, the record shall be retained in its original form prior to the conversion.
 - ✓ Such records shall be admissible as evidence in any proceedings.



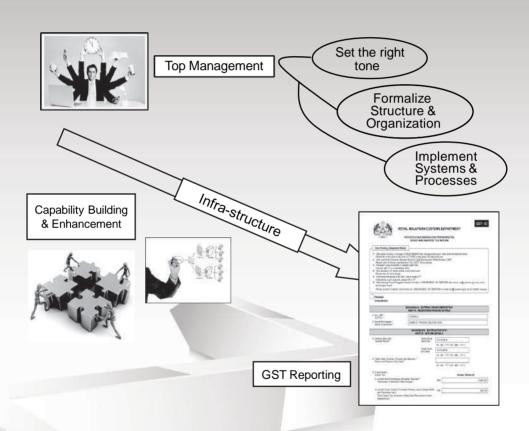


Getting Ready For GST Implementation



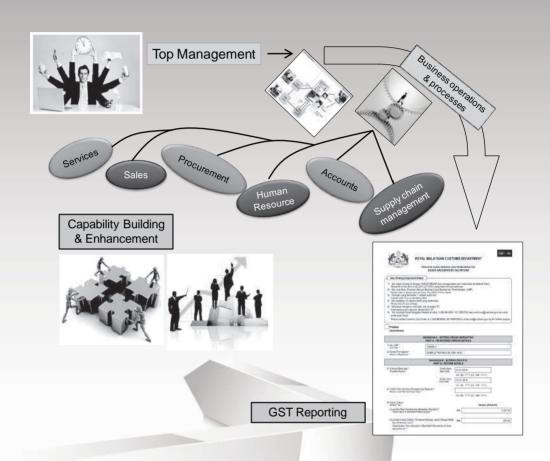


Strategic Direction From The Top Management





Embed The Critical Issues In The Business Process



1

Preparation For Implementation Of GST



Engagement with
Government via their
respective organisations or
associations or business
chambers.

Appoint senior members of the staff who will be responsible to train other staffs at all levels to understand GST and prepared in implementation, explaining the changes GST will entail in their respective work, customers and suppliers.

To review and perform transaction mapping to identify required changes.

Review accounting systems to ensure that it creates the proper and convenient entries for GST compliance.

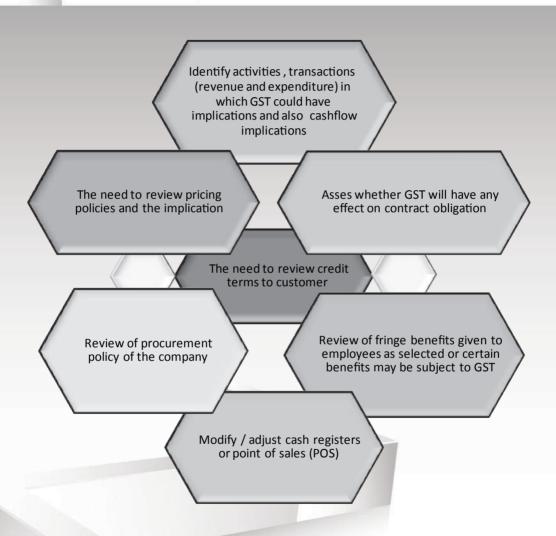
Need to understand of implication in issuing full or simplified tax invoices and the 21 days rule.

Review the documentation especially pertaining to the "tax invoices" for supply of goods or/and services.

Preparation need to be done earlier in anticipation other businesses will take similar actions.

The need to know valuation issues on supply made for consideration in kind and open market value.







- The need to keep separate records for different rates, bad debts etc.
- Determine if a change is required in the accounting period for fulfilling GST requirements.
- Identify the precise stage at which GST need to be charged for each type of supply.
- Determine if there is need to apply for any special scheme in GST.
- Understanding the implication of blocked inputs not claimable.
- Understanding of input tax claims and capital goods adjustment for a mixed suppliers.
- Determine if there is need to be registered separately or as a group.
- Understanding of bad debt relief and the implications.
- Depending on the taxation of stocks and capital goods under the sales tax regime and the transitional provisions for refund, decide whether such purchases should be advanced or delayed.



Review availability of resources to maintain proper accounting records to meet the GST obligations that will be called upon in any future audit by the Customs.

Register early to better prepared and opportunity to take part in Hand-Holding Programme

Cost benefit analysis to be done regarding the compliance cost that will incur.

GST is due to the authorities irrespective of whether payment has been received from the customer, thus failure to pay GST promptly can have serious financial consequences as severe automatic penalties may be imposed.

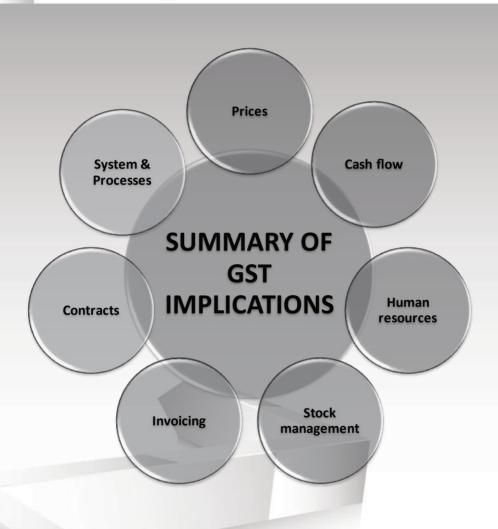
Ensure that marketing personnel understand the basis for price displays on price tags, price cards and also in advertisements.



Test the newly procured or upgraded GST compliance accounting system and getting familiarize with such system

Apply for the special grant (e-voucher) given by the government (SME CORP) on the purchase of the GST compliance accounting system from the approved vendors







GST Implications on Prices

Preparation	Reason		
Need to identify the existing suppliersWill they be registered under GST?	➤ To pass on the cost saving		
Need to talk to small suppliers to get them registered	If suppliers are not registered, input tax will not be recoverable.		
> Need to negotiate prices?	wiii not be recoverable.		
> Impact on purchase cost ?	If the input tax is not recoverable then the		
How to ensure that your suppliers pass on cost savings to you?	price will be higher and it will impact your competitiveness.		
 Pricing strategy will affect your competitiveness 			
 Price control and Anti - profiteering Act came into force in 2011 			



GST Implications on Cash Flow

Need to analyze cash flow impact on the business

Cash flow is minimized via credit invoicing method under the GST model (but could still be an issue for many businesses)

Most imports would attract GST unlike the present sales tax.

Need to look at your imports vs local purchases

GST payment could impact cash flow especially for large businesses who are on a monthly taxable period

Need to provide for one time fund to cater for GST payment upfront

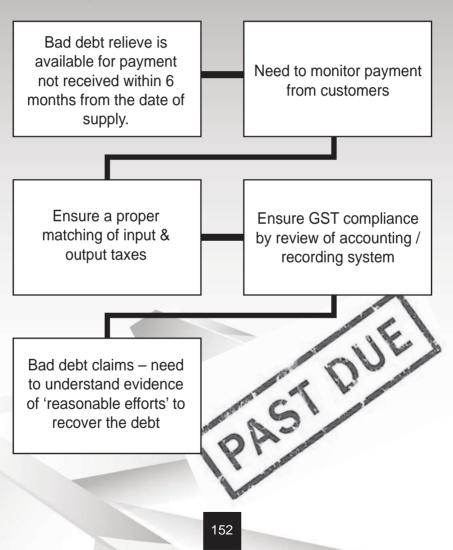
Make use of group provisions (limitations?)

Export orientated businesses will have little output tax to offset input tax.

ATS Eligibility?



GST Implications – Bad debts





GST Implications- Human Resource

Fringe benefits are taxable under GST

Need changes to the employment agreements?

How to introduce the changes

What are the risks?

Need to review policy on FB liabilities, incentives, reward schemes



GST Implications – Stock Management

Special refund is given on stock on hand

Full refund - proof sales tax has been paid. 20% refund - no sales tax shown on invoice

Need to review your purchasing policy?
What else?

Need to conduct stock take on the transition date. Audit certificate is required by customs. Review stock take management policy to minimize impact. Special refund - only 8 instalments over a period of 2 years.

Economic order quantity may change due to changes in the demand.





GST Implications – Invoicing

- Identify each type of supply whether standard rate, exempt, zero rate or out of scope.
- Simplified tax invoice eligibility to claim is restricted to RM30.00 if name & address is not stated
- 3 Accounting system able to capture GST liability
- Contract negotiations GST inclusive / exclusive price
- 5 Full tax invoice if necessary
- 6 21 days rule



GST Implications – Output Tax

Gifts more than > RM500 → GST

Gifts ≤ RM 500 made in furtherance of business given to same person in the same year → No GST

Commercial samples in a form not ordinarily available for sale to the public → No GST

Deemed supply i.e private use, disposal of business assets, etc. → GST

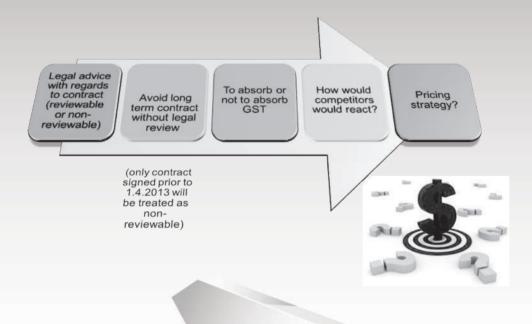


GST Implications – Input Tax

Blocked inputs Not all business are not claimable, is IT purchases are system and claimable accounting system capable to differentiate. ITC claim on sundry purchases from retail stores with a simplified tax invoice without name & address of the recipient is restricted to RM30 only Claim of input **Apportionment** tax for advance of input tax payments?

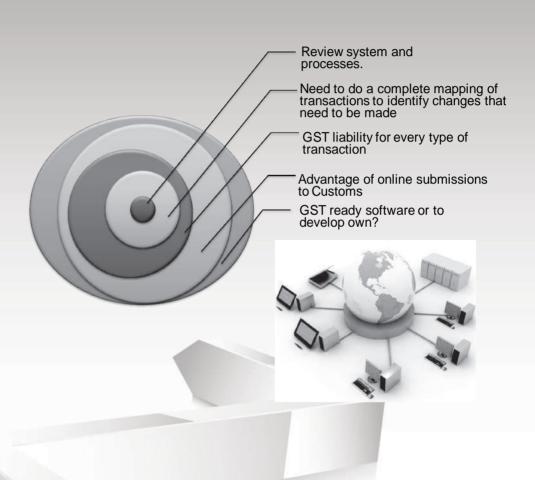


GST Implications – Contracts





System and Processes





TAX CODE FOR PURCHASES - 12 CODES TO CODE TO C



Gst Tax Code For Purchases

Tax Type	Description	Tax Code	Tax Rate	Description
GST	Goods And Services Tax (Malaysia)	TX	6%	Purchases with GST incurred at 6% and directly attributable to taxable supplies.
GST	Goods And Services Tax (Malaysia)	IM	6%	Import of goods with GST incurred.
GST	Goods And Services Tax (Malaysia)	IS	0%	Imports under special scheme with no GST incurred (e.g. Approved Trader Scheme, ATMS Scheme).
GST	Goods And Services Tax (Malaysia)	BL	6%	Purchases with GST incurred but not claimable (Disallowance of Input Tax) (e.g. medical expenses for staff).
GST	Goods And Services Tax (Malaysia)	NR	0%	Purchase from non GST-registered supplier with no GST incurred.
GST	Goods And Services Tax (Malaysia)	ZP	0%	Purchase from GST-registered supplier with no GST incurred. (e.g. supplier provides transportation of goods that qualify as international services).
GST	Goods And Services Tax (Malaysia)	EP	0%	Purchases exempted from GST. E.g. purchase of residential property or financial services.
GST	Goods And Services Tax (Malaysia)	OP	0%	Purchase transactions which is out of the scope of GST legislation (e.g. purchase of goods overseas).
GST *	Goods And Services Tax (Malaysia)	TX- E43	6%	Purchase with GST incurred directly attributable to incidental exempt supplies.
GST *	Goods And Services Tax (Malaysia)	TX- N43	6%	Purchase with GST incurred directly attributable to non-incidental exempt supplies.
GST*	Goods And Services Tax (Malaysia)	TX-RE	6%	Purchase with GST incurred that is not directly attributable to taxable or exempt supplies.
GST *	Goods And Services Tax (Malaysia)	GP	0%	Purchase transactions which disregarded under GST legislation (e.g. purchase within GST group registration).



Gst Tax Code For Sales

Tax Type	Description	Tax Code	Tax Rate	Description
GST	Goods And Services Tax (Malaysia)	SR	6%	Standard-rated supplies with GST Charged.
GST	Goods And Services Tax (Malaysia)	ZRL	0%	Local supply of goods or services which are subject to zero rated supplies.
GST	Goods And Services Tax (Malaysia)	ZRE	0%	Exportation of goods or services which are subject to zero rated supplies.
GST*	Goods And Services Tax (Malaysia)	ES43	0%	Incidental Exempt supplies.
GST	Goods And Services Tax (Malaysia)	DS	6%	Deemed supplies (e.g. transfer or disposal of business assets without consideration).
GST	Goods And Services Tax (Malaysia)	OS	0%	Out-of-scope supplies.
GST	Goods And Services Tax (Malaysia)	ES	0%	Exempt supplies under GST
GST	Goods And Services Tax (Malaysia)	RS	0%	Relief supply under GST.
GST	Goods And Services Tax (Malaysia)	GS	0%	Disregarded supplies.



Adjustment

GST	Goods And Services Tax (Malaysia)	AJP	6%	Any adjustment made to Input Tax e.g.: Bad Debt Relief & other input tax adjustment.
GST	Goods And Services Tax (Malaysia)	10000000	69	Any adjustment made to Output Tax e.g: Longer period adjustment, Bad Debt recover, outstanding invoice > 6 months& other output tax adjustments.



Related Party Transaction

No issue if both seller and buyer are registered and buyer is eligible to claim ITC

If buyer is not registered or cannot claim ITC the value of the supply must be open market value



Price Control and Anti Profiteering Legislation

Price Control and Anti Profiteering Act 2011 will be enforced strictly

Special committee to combat profiteering

Ministry of Domestic Trade, Cooperative and Consumerism

Price Monitoring Council Element of GST cannot be treated as a cost as it is recoverable from the authorities (FRS 102/MASB2)

Cost savings be passed down to the next level?

Otherwise can it be assumed as making unreasonable profits?

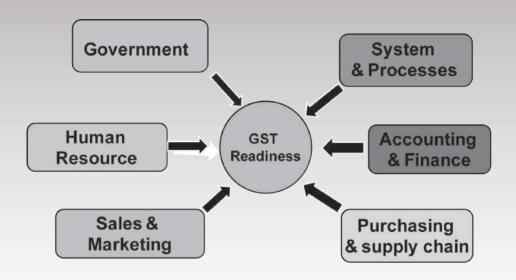


4

Business Preparation For GST



Business Preparation For GST





Business Preparation For GST

Transitional Issues

With the coming of GST into force, Sales Tax Act 1972 and Service Tax Act 1975 is repealed with the saving of certain provisions for the levying, payment, assessment, remission, or recovery of sales tax or service tax which has become due and payable and also provision for refund of such taxes which were overpaid or erroneously paid.

Hence, sales tax and service tax shall not be charged with effect from 1 April 2015. Sales tax and service tax licensees will cease to be registered under Sales Tax Act 1972 and Service Tax Act 1975 and those licensees whose annual turnover exceeds RM500,000 will be mandatorily required to be registered under the GST law while others may choose to be registered persons under the GST system.

In addition, the facilities and exemptions given under Sales Tax Act 1972 and Service Tax Act 1975 will cease to be effective.

Supplies Spanning GST



Supplies Spanning GST

Meaning of supply spanning GST

 Payment or invoice before effective date and supply takes place on and after effective date e.g. sales of goods, airline tickets and cinema

General Rule

- Any supply before appointed date not subject to GST
- Any supply on or after appointed date subject to GST

Exception to the general rule

- Supply of warranty
- Provision of services where service tax has been charged
- Provision of goods where sales tax has been charged
- Non reviewable contracts



Supplies Spanning GST

BEFOREGST	ON OR AFTER GST	IMPLICATION ON GST
Goods Supplied (available / removed)	Payment received / Invoice issued	Not subject to GST BUT subject to SALES TAX
Invoice issued or payment received	Goods subject to sales tax supplied	Not subject to GST BUT subject to SALES TAX
	Supply non-taxable goods under Sales Tax Act 1972.	Value of supply deemed inclusive of GST and account in the 1st taxable period after the appointed date
Goods imported	Release from customs control	Subject to GST and date of importation is when released from customs control



Non reviewable contract

 Written contract with no provision to review consideration for the supply until a review opportunity arises

AND

 24 months before the date of GST implementation date.



Meaning of review opportunity

- Opportunity for supplier either by himself or with agreement to –
 - change the consideration because of the imposition of GST
 - conduct a review after AD, renegotiation or alteration of consideration, or
 - conduct a review before AD, renegotiation or alteration of the consideration



Zero rate supply for 5 years after appointed date or when a review opportunity arises whichever is the earlier if

- both supplier and recipient are registered persons;
- · supply is a taxable supply; and
- the recipient of the supply is entitled to claim input tax on that supply

After 5 years period, revert to either standard rate or zero rate



Entitle to special refund of sales tax if

holds relevant invoices or import document to show sales tax has been paid

claimant is registered (mandatory) person

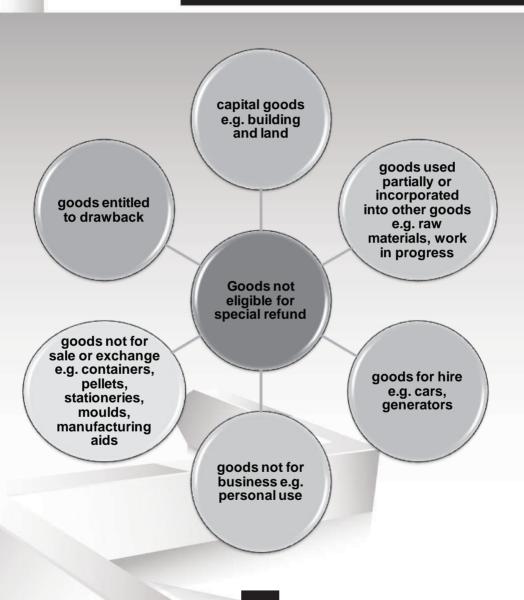
goods are subject to sales tax

hold goods on appointed date for making taxable supply

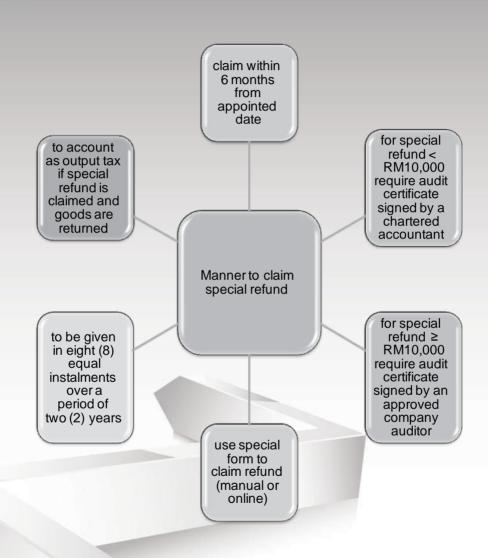














20% method

reduce the actual purchase price by 80% for goods held on hand on appointed date

Special refund =
Actual price x 20% x Sales tax rate

Example:

Purchased RM15,000 of raw materials but holds RM10,000 on appointed date

Special refund = RM10,000 x 20% x 10% = <u>RM200</u>

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