## APPLICATION PROCEDURES AND CRITERIA FOR FINANCING FOREST PLANTATION PROJECT

MINISTRY OF PLANTATION INDUSTRIES AND COMMODITIES, MALAYSIA

# CRITERIA OF ELIGIBILITY TO OBTAIN FINANCING UNDER THE FOREST PLANTATION DEVELOPMENT PROGRAMME BY STATE GOVERNMENT/GOVERNMENT AGENCIES/GOVERNMENT COMPANIES/GLC AND PRIVATE COMPANIES

Application to obtain financing assistance in the form of soft loan is through the Malaysian Timber Industry Board (MTIB) that will be subjected to normal application procedures and the following criteria:

a. Companies need to develop the forest plantation only with recommended species by the Technical Committee on Forest Plantation Development under the Ministry of Plantation Industries and Commodities as follows:

| Region                 | Main Species               | Additional Species                                 |
|------------------------|----------------------------|--|
| Peninsular<br>Malaysia | Rubberwood     Acacia spp. | 1. Khaya 2. Teak 3. Sentang                        |
| Sabah                  | Rubberwood     Acacia spp. | Kelempayan/Laran     Batai     Teak                |
| Sarawak                | Rubberwood     Acacia spp. | 1.Kelempayan/Laran  2. Batai  3. Binuang  4. Khaya |

- b. The public listed company should be Malaysian-owned with 51% local equity and non-public listed company to be with 100% local equity and registered under the Companies Act 1965;
- c. The company must have a minimum paid-up capital of at least RM500,000;
- d. Having land ownership or have at least a 30 years leasehold agreement with minimum size of:
  - 2,500 hectares for rubberwood species and 15,000 hectares for Acacia and other timber species for 15-year cycle (Peninsula Malaysia only);
  - 15,000 hectares for rubberwood species, Acacia and other timber species for 15-year cycle for Sabah and Sarawak

(Please attach the related land title and leasehold agreement);

e. <u>Peninsula Malaysia:</u> Forest plantation to be developed must be on statelands or alienated lands and not on Permanent Reserved Forests (PRFs) that are gazetted for conservation and water catchments area.

Sarawak: Only areas with License for Planted Forest (LPF).

<u>Sabah</u>: Only areas that are approved as zone for Industrial Tree Plantation (ITP) under the Sustainable Forest Management Licence Agreement (SFMLA);

- f. The company must have sufficient planting materials for the forest plantation that are approved by the Malaysian Rubber Board (MRB) for rubber clones and Forest Research Institute of Malaysia (FRIM) for other wood hybrid and clones;
- g. The company must be able to provide financing at least 20% from the cost of the proposed project;
- h. The land for forest plantation must be free from other crops such as palm oil and cocoa and the fund is for the new planting of timber species approved by the Technical Committee only;

- i. The company should prove to be financially strong with satisfactory and reasonable cash-flow indicating capability for loan repayment; and
- j. Companies should not have any adverse record of borrowing from any financial institutions or government agencies

### SUCCESSFUL APPLICANTS WILL BE OFFERED THE LOAN WITH THE FOLLOWING TERMS:

| a. | Interest | rate | of 3%; |
|----|----------|------|--------|
|----|----------|------|--------|

- b. Loan Period: 20 years;
- c. Grace period of 15 years (with yearly compounded interest rate); and
- d. Payback period of 5 years beginning on year 16 (with daily compounded interest rate).

#### **DOCUMENTS NEEDED TO BE SUBMITED:**

| 1. | Application Letter   |  |
|----|--|--|
| 2. | Company Profile  |  |
| 3. | Working Paper of the Proposed Project (See format in Annex 1)        |  |
| 4. | Copies of Form 9, 24 and 49 under the Company Act (to be verified)   |  |
| 5. | A copy of Memorandum Article of Association (to be verified)         |  |
| 6. | A copy of Land Title [Ownership] (to be verified)                    |  |
| 7. | Company's Organisation Chart (Forest Plantation Management Division) |  |

## FORMAT OF WORKING PAPER TO FINANCING THE PROPOSED PROJECT

- (i). Objective and Scope of the Project;
- (ii). Background of the Project;
- (iii). Project Location and Hectarage (Attach map of the project);
- (iv). Project Details including spesis of timber to be planted;
- (v). Prospect of the project;
- (vi). Implementation Plan (Date to begin and end of the project/ Planting Schedule);
- (vii). Project Costs (List all items and costs in detail);
- (viii). Project financing (Percentage of financing needed and companyowned financing);
- (ix). Marketing proposal for the timber production (for own use or to be sold elsewhere);
- (x). Project cash flow for 15-year period; and
- (xi). Company Financial Statement (to be verified).

## ALL RELEVENT DOCUMENTS NEED TO BE SENT TO THE FOLLOWING ADDRESS:

Director General,
Malaysian Timber Industry Board (MTIB),
Forest Plantation Division,
13-17<sup>th</sup> Floor, Menara PGRM,
No.8, Jalan Pudu Ulu, Cheras,
P.O.Box 10887,
50728 KUALA LUMPUR.

(up: Puan Hajjah Mahani Mohd Yusoff)

Tel: 03-92822235 Fax: 03-92851477

Prosidur & Kriteria Permohonan Pembiayaan Projek Ldg Hutan (BI) (7.3.08) /cta